

+INTRODUCTION

Eldoret region is mainly agricultural and for this reason is home to many large and medium scale farmers who practice dairy, maize and other forms of agriculture. Farming as a business increasingly faces a myriad of challenges. The pressure to stay afloat with the ever increasing cost of production demands that farms utilize not just available technical innovations but also acquire entrepreneurial mindsets in farming. Farming as a business concept assumes that farmers are well equipped with technical, managerial and entrepreneurial knowledge and skills in a well balanced mix. This could be true to the minority, yet majority of the farmers lack capacity to make agronomical and other farm management decisions to maximize profitability.

EPTF in partnership with the University of Eldoret, selected farms and Agricultural related companies seek to provide opportunity to graduates who wish have a long term career as Farm Managers with a sharp edge in entrepreneurship. The Interns will be trained in entrepreneurship and farm management then linked to farmers and firms through EPTFs Graduate Internship Programme (GRIP).

THE PROGRAM

The intended time frame for a participant in the program is 18 months - 30 months. The interns will learn from professionals and a host of specialist, with exposure to Entrepreneurship and Leadership skills. They will get exposure to discipline such as; sales, marketing, quality and data management through formal programs and work projects. The trainees will be responsible for managing and successfully completing assigned projects by developing project plans, working within budgets, enlisting and coordinating the work of other employees, and ensuring satisfactory project completion. Trainees will learn to differentiate products and services and build relationships with local and international markets. They will learn practically how to build and maintain relationships with sales management, support groups, other farm business units, and customers. They will learn and understand customer needs and provide feedback up and down the organization. Additionally, continue to develop professionally by keeping abreast with new technologies and management innovations.

QUALIFICATIONS

The basic qualifications required include the following:

- Minimum of Bachelor's degree or diploma in Agricultural related courses, Business, Marketing, or related field with a broad interest in the agriculture industry.
- Strong communication skills (oral and written), teamwork, and leadership skills.
- Strong computer and analytical skills and understanding of computer technology.
- Willingness to learn all aspects of agricultural production.
- Ability to build/maintain strong relationships with customers, key industry/market influencers, business partners & teammates and to work effectively within a team environment.
- Ability to lead and influence teams/projects and coach individuals in accomplishing defined objectives/goals.
- Ability to understand the needs and values of partners and customers and to develop solutions to satisfy/retain.
- Ability to get results by taking initiative, overcoming obstacles & finding creative solutions. Effectively coordinate and complete multiple projects simultaneously.
- Ability to work independently with minimum supervision and operate within budget.
- Ability to work in and adapt to a rapidly changing business environment.
- Willingness to learn and accept coaching.
- Ability to present ideas effectively to individuals and groups.
- Ability to walk fields, climb, work long hours during peak seasons.

- Willingness to rotate between work assignments (this may include geographical moves).

CONTACT INFORMATION

Name:

ID NUMBER:

Email address:

Cell phone Number:

ACADEMIC QUALIFICATION

- i) Undergraduate degree attained

- ii) Other academic/Professional achievements

Qualification	Institution
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- i) In the space provided describe your undergraduate research project and findings therein (word limit: 100)
For example: I carried out an experiment on the response of common beans to the application of different inorganic fertilizers. The objective was to assess the effects of different inorganic fertilizers to the growth and yield parameters of the early maturing common beans. The experiment had three treatments, that is, mavuno, NPK and control. The treatments were replicated three times and laid out in the University of Eldoret Farm under RCBD design. Data was collected on all the parameters and analysed using Genstat software version 14.1. MAVUNO fertilizer showed the highest means as compared to NPK. It was therefore recommended that the variety grown under MAVUNO fertilizer yields the highest.

- ii) Please provide details of any skills you have gained whilst at work or studying that you believe make you an ideal candidate for this internship. (word limit:200)

CAREER GOALS

IN THE SPACES PROVIDED DESCRIBE YOUR CLEAR REALISTIC CAREER GROWTH PATH

- i) Describe your career vision

- ii) Short term career growth plan, what would you like to achieve in your work (1- 2) years

- iii) Medium(3-5) years

- iv) Long term (6-10) years
Management of an agricultural institution (related to seed science)

Statement of motivation

- i) What is your value proposition, what unique value would you add to a farm owner as an agricultural professional? (word limit: 200)

- ii) In the space provided below describe how a GRIP placement would benefit your career development (word limit: 200)

Emergency Contact Information

Name:

Relationship to you:

Address:

Phone Number:

IMPORTANT NOTES- YOUR APPLICATION

Remember to attach:

- Your CV
- Covering Letter.
- Send your documents to: eptfedoret@eptf.org

SHORTLISTING

Only shortlisted candidates will be contacted.

Thank you for taking the time to complete your Graduate Internship application, and good luck!

DECLARATION

I declare that all information provided in this application is accurate and true.

Name:

Signature:

Date